

Abdullah Omar Hakami

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Professional Summary

I am a corporate strategy and performance specialist with over 11 years of experience in the government sector, focusing on operational planning, efficiency improvement, and KPI development. He has an academic background in cybersecurity and information technology, and practical experience in implementing initiatives and achieving digital transformation. He is adept at linking strategic objectives to practical implementation, analyzing performance, and fostering collaboration among stakeholders. He seeks professional opportunities that contribute to corporate excellence and sustainability.

Professional Experience

- **Ministry of the Interior, Civil Affairs**
- **Assistant General Manager for Strategy and Business Development (2019 – Present)**
 - Develop and review operational plans to ensure they are aligned with the sector's strategic objectives.
 - Lead the implementation of strategic initiatives and projects using performance indicators to improve effectiveness.
 - Coordinate with internal departments and external entities to ensure integrated initiative implementation.
 - Prepare periodic analytical reports to support decision-making and guide continuous improvement.
 - Contribute to the development of high-level strategic proposals to enhance institutional direction.
 - Design manuals, methodologies, and evaluation tools to support institutional excellence.
 - Develop customized tools to measure performance and enhance operational monitoring efficiency.
- **Previous Experience: Career Progression in Leadership and Supervisory Roles (2014 – 2019)**
 - Assume responsibilities across the Human Resources, Administrative and Financial Affairs, Information Technology, and General Manager's Office departments.
 - Support administrative and organizational processes and improve coordination between departments.
 - Lead teams and contribute to improving performance efficiency and corporate compliance.
 - Oversee the implementation of daily procedures and ensure quality service delivery.

Education

- **Master of CyberSecurity** | Najran University, 2023
- **Bachelor of Computer and Network Engineering** | Jazan University, 2013

Certifications & Training

- **Certified Organizational Excellence Professional (C-EXP)** | CPD, UK
- **Accredited Change Management Specialist (ACMS)** | CPD, UK
- **Certified KPIs Professional (CKPIP)** | CPD, UK
- **Certified Strategic Planning Professional (CSPP)** | CPD, UK
- **Certified Business Professional in Leadership (CBP-L)** | IBTA
- **Specialized training programs in:** (Cybersecurity, Governance, Strategic Planning, Institutional Performance, Human Resources, Leadership, Administrative Supervision, Office Management, Organizational Development, Web Technologies, and English Language.)

Professional Achievements

- Contributed to developing and aligning strategic and operational plans to enhance execution efficiency.
- Integrated KPIs with initiatives, improving measurement accuracy and reporting quality.
- Supported automation and excellence efforts, boosting performance and spending efficiency.
- Delivered analytical reports that strengthened decision-making and organizational outcomes.

Skills & Interests

Operational Planning, KPIs (Key Performance Indicators), Digital Transformation, Leadership, Institutional Excellence, Performance Management, Project Management, Risk Management, Change Management, Team Building, Problem Solving, Decision Making, Governance, Stakeholder Engagement, Initiative Management, communication.